



UNITED STATES RITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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FORM X-17A-5

PART III

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 13a-5 Feereunder

REPORT FOR THE PERIOD BEGINNING	01/01/04	AND ENDING	12/31/04	
	MM/DD/YY		MM/DD/YY	
A. REGIS	TRANT IDENTIFIC	ATION		
NAME OF BROKER-DEALER: INVESTMENT SERVICES, INC.			OFFICIAL USE ONLY	
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)		FIRM I.D. NO.		
200 MAIN STREET				
	(No. and Street)			
LEWISTON	IDAHO		83501	
(City)	(State)	(2	Zip Code)	
NAME AND TELEPHONE NUMBER OF PERS	ON TO CONTACT IN R	EGARD TO THIS REF	PORT	
LINDA D. RULE			208-743-6583	
		·	(Area Code – Telephone Number)	
B. ACCOU	JNTANT IDENTIFIC	CATION		
INDEPENDENT PUBLIC ACCOUNTANT who	se opinion is contained in	this Report*		
DAVID STROTTMANN, CPA, P.A.				
	me – if individual, state last, fir	rst, middle name)		
625 D STREET L	EWISTON	IDAHO	83501	
(Address)	(City)	(State)	(Zip Code)	
CHECK ONE:			PROCESSED	
☐ Certified Public Accountant			MAR 15 2005	
☐ Public Accountant		//	Home	
☐ Accountant not resident in United	States or any of its posses	sions.	FRANCIAL	
FO	R OFFICIAL USE ON	ILY		

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

A NOS

OATH OR AFFIRMATION

· I,L	INDA D. RULE , swear (or affirm) that, to the best of
•	nowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of NVESTMENT SERVICES, INC.
of _D	ECEMBER 31, , 20_04 , are true and correct. I further swear (or affirm) that
	er the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account fied solely as that of a customer, except as follows:
	Notary Public Com Expus 1/29 PRESIDENT Title Peport ** contains (check all applicable boxes):
⋈ (l) Facing Page. b) Statement of Financial Condition.
`	c) Statement of Income (Loss). I) Statement of Changes in Financial Condition.
	Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. Statement of Changes in Liabilities Subordinated to Claims of Creditors. Computation of Net Capital.
⊠ (i	Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. Information Relating to the Possession or Control Requirements Under Rule 15c3-3. A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the
□ (l	Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3. A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of
	consolidation. An Oath or Affirmation.
(r	n) A copy of the SIPC Supplemental Report. A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit. (a) Report of Independent Certified Public Account on Internal Control.
**F01	conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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David Strottmann

Certified Public Accountant, P.A. Email:dscpa@cableone.net

Phone: (208) 746-1463

625 D Street · P.O. Box 1909 · Lewiston, Idaho 83501

INDEPENDENT AUDITOR'S REPORT

The Board of Directors Investment Services, Inc. Lewiston, Idaho 83501

I have audited the accompanying statements of financial condition of Investment Services, Inc. as of December 31, 2004 and 2003 and the related statements of income, changes in stockholder's equity, and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audits.

I conducted my audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audits provide a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Investment Services, Inc. at December 31, 2004 and 2003, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

My audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, III, and IV is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

aniel of hollmann, CPA, P.A.

February 22, 2005

Fax: (208) 798-1680

STATEMENTS OF FINANCIAL CONDITION

	DECEMBER 31,		
ASSETS	2004	2003	
Cash	\$ 107,878	\$ 104,527	
Segregated cash	1,000	1,000	
Receivable from clearing broker	13,591	11,178	
Commissions receivable	636	576	
Income tax deposits and refunds receivable	100	1,172	
Deferred tax asset	600	700	
Furniture, fixtures and equipment, at cost, net of			
accumulated depreciation of \$24,063 (\$22,868 in 2003)	4,736	2,349	
Prepaid expenses	1,895	1,842	
TOTAL ASSETS	\$ 130,436	\$ 123,344	
LIABILITIES AND STOCKHOLDER'S EQUITY			
Accounts payable	\$ 8,091	\$ 5,373	
Accrued expenses	20	20	
TOTAL LIABILITIES	8,111	5,393	
STOCKHOLDER'S EQUITY			
Common Stock, \$1.00 par value, 25,000 shares authorized,	11,964	11,964	
11,964 shares issued and outstanding			
Additional Paid-In Capital	11,386	11,386	
Retained Earnings	98,975	94,601	
TOTAL STOCKHOLDER'S EQUITY	122,325	117,951	
TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY	\$ 130,436	\$ 123,344	

STATEMENTS OF INCOME

	Years Ended December 31,		
	2004	2003	
REVENUES:			
Commissions	\$ 315,873	\$ 267,398	
Interest	1,073	940	
Other income	1,482	1,247	
Total revenues	318,428	269,585	
EXPENSES:			
Officer's salary	43,000	31,824	
Other employee compensation	29,739	36,810	
Salesmen's commissions	102,960	86,885	
Payroll taxes	5,888	5,547	
Clearing costs	28,340	29,738	
Communications	12,542	12,109	
Equipment rent	13,715	12,657	
Insurance	2,219	3,109	
Business development	468	980	
Publications	2,069	2,707	
Regulatory fees	3,204	2,805	
Occupancy	37,850	35,748	
Professional fees	7,242	5,000	
Office supplies and expenses	13,017	9,252	
Maintenance and repairs	1,741	1,170	
Temporary labor	6,789	44	
Other operating expenses	884	244	
Depreciation	1,195	1,222	
Total operating expenses	312,862	277,851	
INCOME (LOSS) BEFORE INCOME TAXES	5,566	(8,266)	
INCOME TAX (EXPENSE) BENEFIT			
Current	(20)	1,116	
Deferred	(1,172)	1,150	
Total income tax (expense) benefit	(1,192)	2,266	
NET INCOME (LOSS)	\$ 4,374	\$ (6,000)	

STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY

	Years Ended	Years Ended December 31,		
	2004	2003		
COMMON STOCK	\$ 11,964	\$ 11,964		
ADDITIONAL PAID-IN CAPITAL	11,386	11,386		
RETAINED EARNINGS, beginning of year Net Income (Loss)	94,601 4,374	100,601 (6,000)		
RETAINED EARNINGS, end of year	98,975	94,601		
TOTAL STOCKHOLDER'S EQUITY	\$ 122,325	\$ 117,951		

STATEMENTS OF CASH FLOWS

	Years Ended December 31,			
	2004		2003	
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net income (loss)	\$	4,374	\$	(6,000)
Adjustments to reconcile net loss to net cash provided				
(used) by operating activities:				
Depreciation		1,195		1,222
Deferred taxes		100		(1,150)
(Increase) decrease in operating assets:				
Receivables		(2,473)		(3,396)
Income tax receivables		1,072		1,584
Prepaid expense		(53)		23
Increase (decrease) in operating liabilities:				
Accounts payable		2,718		113
Income taxes payable		-		20
NET CASH PROVIDED (USED) BY OPERATING				
ACTIVITIES		6,933		(7,584)
CASH FLOWS FROM INVESTING ACTIVITIES:				
Furniture, fixtures, and equipment purchased		(3,582)		(578)
NET CASH USED BY INVESTING ACTIVITIES		(3,582)		(578)
NET CHANGE IN CASH		3,351		(8,162)
CASH AT BEGINNING OF YEAR		105,527		113,689
CASH AT END OF YEAR	\$	108,878	\$	105,527

1. ORGANIZATION AND NATURE OF BUSINESS

Investment Services, Inc. was incorporated on January 1, 1960, under the laws of the State of Idaho. The Corporation acts primarily as a broker and/or dealer in the securities market. The Company maintains its corporate and business offices in Lewiston, Idaho.

2. SIGNIFICANT ACCOUNTING POLICIES

Revenue Recognition – Commissions and related clearing expenses are recorded on a trade-date basis as securities transactions occur.

Cash Equivalents - For purposes of the statement of cash flows, the Company considers all short-term investments purchased with a maturity of three months or less to be cash equivalents.

Furniture, Fixtures and Equipment – Furniture, fixtures, and equipment are stated at cost. Depreciation is computed using the straight-line method for financial reporting purposes. For federal income tax purposes, depreciation is computed under the modified accelerated cost recovery system.

Use of Estimates - Management used estimates and assumptions in preparing these financial statements in accordance with generally accepted accounting principles. Those estimates and assumptions affected the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were used.

3. CASH SEGREGATED UNDER FEDERAL REGULATIONS

At December 31, 2004 and 2003, Investment Services, Inc. was exempt from Rule 15c3-3 of the Securities and Exchange Commission due to exemption under Rule (K)(2)(ii) whereby all customer transactions are cleared through another Broker-Dealer on a fully disclosed basis.

4. NET CAPITAL REQUIREMENTS

The Company is subject to the SEC Uniform Net Capital Rule (SEC rule 15c3-1) which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2004, the Company had net capital of \$114,648 which was \$64,648 in excess of its required net capital of \$50,000. The Company's net capital ratio was .07 to 1. At December 31, 2003, the Company had net capital of \$111,869 which was \$61,869 in excess of its required net capital of \$50,000 and the net capital ratio was .05 to 1.

Notes to Financial Statements

5. RELATED PARTY RENTAL TRANSACTIONS

The Company rents its office space, an automobile, and certain office equipment from Linda Rule, who is the sole officer and stockholder of Investment Services, Inc. Such rents aggregated \$41,495 and \$38,037 for the years 2004 and 2003 respectively. The detail of related party transactions is as follows:

- a. The Corporation rents its office space from the stockholder on a month-to-month arrangement at \$2,400 per month or \$28,800 annually plus the payment of real property tax assessments. Rent of \$2,400 was not paid and forgiven in 2003.
- b. The Corporation has rented an automobile for 2004 and 2003 from the stockholder for \$7,800 annually. Such arrangement is ongoing at the outset of 2005. Rent of \$650 was not paid and forgiven in 2003.
- c. The Corporation has rented certain office equipment from the stockholder. The rent paid for this equipment amounted to \$4,895 and \$4,487 for 2004 and 2003 respectively. This equipment is being rented for \$407.88 per month and is ongoing at the outset of 2005. Rent of \$407.88 was not paid and forgiven in 2003.

6. INCOME TAXES

The provisions for income tax benefits (expense) were as follows at December 31, 2004 and 2003:

•	2004	2003
Current		
Federal	\$(443)	\$ 1,136
State	(768)	(20)
Benefit of loss carryforward	1,191_	0
Total current (expense) benefit	(20)	1,116
Deferred		
Federal	(815)	175
State	(357)	975
Total deferred (expense) benefit	(1,172)	1,150
Total provision for income taxes	\$(1,192)	\$ 2,266

Deferred income taxes are provided for the temporary differences between the financial reporting basis and the tax basis of the Corporation's furniture, fixtures and equipment and net operating loss carryforwards.

Investment Services, Inc. has federal net operating loss carryforwards of \$5,135 which expire in 2023 and state net operating loss carryforwards of \$10,114 which expire in 2022 and 2023.

Notes to Financial Statements

Years Ended December 31, 2004 and 2003

7. PROFIT SHARING PLAN

The Company has a qualified noncontributory profit sharing plan covering substantially all employees. The annual employer contribution to the plan is at the discretion of the Board of Directors. No contributions were authorized for the years ended December 31, 2004 and 2003.

8. FINANCIAL INFORMATION

Part II of the Securities and Exchange Commission's Annual Focus Report on Form X-17a-5 as of December 31, 2004, is available for examination at the office of Investment Services, Inc., or the Commissioner's regional office in Seattle, Washington.

SUPPLEMENTARY INFORMATION

Schedule I - Computation of Net Capital Under Rule 15c3-1	December 31, 2004			
AGGREGATE INDEBTEDNESS:				
Accounts Payable:				
Brokers & dealers	\$ -			
Customers	· •			
Other	8,091			
Profit sharing payable	, -			
Income taxes payable	20			
Deduct amount required & on deposit in special reserve				
bank account for the exclusive benefit of customers	_ *			
TOTAL AGGREGATE INDEBTEDNESS	\$ 8,111			
MINIMUM NET CAPITAL REQUIRED	\$ 50,000			
NET CAPITAL:				
Stockholder's equity:				
Common stock	\$ 11,964			
Additional paid-in-capital	11,386			
Retained earnings	98,975			
Total stockholder's equity	122,325			
Deductions for non-allowable assets:				
Furniture, fixtures & equipment, net of depreciation	(4,736)			
Commission receivable - over 30 days	(346)			
Income taxes receivable	(100)			
Deferred tax asset	(600)			
Prepaid expenses	(1,895)			
Total deductions for non-allowable assets	(7,677)			
NET CAPITAL BEFORE HAIRCUTS ON SECURITIES	114,648			
HAIRCUTS:				
Certificate of Deposit - 30 Day	<u> </u>			
NET CAPITAL	114,648			
REQUIRED NET CAPITAL	50,000			
EXCESS NET CAPITAL	\$ 64,648			
RATIO OF AGGREGATE INDEBTEDNESS TO NET CAPITAL	0.07_			

^{*} The Company is exempt from Rule 15c3-3 due to exemption under Rule (K)(2)(ii) whereby all customer transactions are cleared through another Broker-Dealer on a fully disclosed basis.

Schedule II - Computation for Determination of Reserve Requirements Under Rule 15c3-3 December 31, 2004

No computation required as of December 31, 2004, due to exemption from Rule 15c3-3 under Rule (K) (2) (ii) whereby all customer transactions are cleared through another broker-dealer on a fully disclosed basis.

Schedule III - Information Relating to Possession or Control Requirements Under Rule 15c3-3 December 31, 2004

No computation required as of December 31, 2004, due to exemption from Rule 15c3-3 under Rule (K) (2) (ii) whereby all customer transactions are cleared through another broker-dealer on a fully disclosed basis.

Schedule IV - Reconciliation of the Computation of Aggregate Indebtedness & Net Capital with that of Respondent as Filed in Part II of Form X-17A-5 December 31, 2004

Aggregate Indebtedness, as reported in Company's Part II (unaudited)	Ф	0.510
FOCUS Report (Report filed 01/25/2005)	\$	8,510
Correction to accounts payable		(399)
Aggregate Indebtedness as computed in Schedule I		8,111
Net Capital, as reported in Company's Part II (unaudited) FOCUS report Increase in total assets:	\$	114,249
Audit adjustments to record income tax deposits		100
Audit adjustments to record meome tax deposits Audit adjustments to decrease deferred income tax asset		
Total increase to total assets		(1,272)
Total increase to total assets		(1,172)
Increase in liabilities:		
Audit adjustment to increase accounts payable		_
Audit adjustment to increase income tax payable		_
Addit adjustment to mercase meome tax payable		
Decrease in liabilities:		
Correction to accounts payable		(399)
Haircuts		
Increase in haircut on certificate of deposit		_
Increase in non-allowed assets:		
		100
Increase to income tax deposits		
Audit adjustments to decrease deferred income tax asset		(1,272)
Total increase in non-allowed assets		(1,172)
Net Capital as computed in Schedule I	\$	114,648

David Strottmann

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REPORT ON INTERNAL CONTROL

Board of Directors Investment Services, Inc. Lewiston, Idaho

Phone: (208) 746-1463

In planning and performing my audit of the financial statements and supplementary schedules of Investment Services, Inc. (the Company) for the year ended December 31, 2004, I considered its internal control, including control activities for safeguarding securities, in order to determine my auditing procedures for the purpose of expressing my opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), I have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that I considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, I did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recordation of differences required by rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

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Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

My consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, I noted no matters involving internal control, including control activities for safeguarding securities, that I consider to be material weaknesses as defined above.

I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities and Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at December 31, 2004, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the NASD, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

cevid of trottmann, CPA, P.A.

February 22, 2005